

FAMILIARIZATION PROGRAM FOR INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED

1. Purpose

The Program aims to provide insights into the Company to enable the Independent Directors to understand its business in depth and contribute significantly to the Company. The Independent Directors are afforded every opportunity to familiarize themselves with the Company, its management and its operations and above all the Industry perspective & issues.

2. Familiarization Process

- 2.1. The Company shall through its Executive Directors / Senior Managerial Personnel conduct programs / presentations periodically to familiarize the Independent Directors with the strategy, operations and functions of the Company;
- 2.2. The Company shall organize technical sessions by external consultants/ experts, outlining the roles, duties and responsibilities of independent Directors, from the Companies Act and Equity Listing Agreement perspective.
- 2.3. The Company may circulate news and articles related to the industry on a regular basis and may provide specific regulatory updates from time to time; and
- 2.4. The Company may conduct an introductory familiarization program / presentation when a new Independent Director comes on the Board of the Company.
- 2.5. The Introductory familiarization programme and the periodical technical sessions shall help the independent directors to understand the following.
 - a. Industry Overview and Business Model of the company
 - b. Business overview and an outline of Corporate Plan and Annual targets
 - c. Overview of Sales & Marketing
 - d. Introduction to Product profile
 - e. Operations overview
 - f. Financial Performance and budget & control processesg.
 - g. Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.

3. Programme and Disclosure

- 3.1. This Policy shall be uploaded on the Company's website for public information and a web link for the same shall also be provided in the Annual Report of the Company.
- 3.2. Familiarization programme will be conducted "as needed" basis during the Year.
- 3.3. As and when familiarization programme is conducted, details of the same will be disclosed on the website of the Company and a web link thereto shall also be given in the Annual Reports of the Company.

4. Review of the Program

- 4.1. The Board will review this Program and make revisions as may be required.

Date of Approval	9 th February, 2015
Date of Effective	9 th February, 2015
Version	1

DISCLOSURE UNDER REGULATION 25 AND 46 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED (“THE COMPANY”) DURING FY 2015-16:

The Company has an orientation process/familiarization programme for its independent directors with emphasis on:

- Roles, Rights and Responsibilities - Board dynamics & functions
- Strategy, Operations and functions of the Company

As a process when a new independent director is appointed, a familiarization programme is conducted by the senior management team and also whenever a new member is appointed to a Board Committee, information relevant to the functioning of the Committee and the role and responsibility of Committee members is informed.

The Independent Directors have attended such orientation process/familiarization programme. The Board and Committee meetings of the Company are held at least on a quarterly basis and members of the Board meet key functional/business heads separately to get themselves more familiarized with the business/operations and challenges faced by the industry on an ongoing basis.

Details of Familiarization Programmes imparted to Independent Directors Number of Programme attended by Independent Directors (during the year and on a cumulative basis till date)	Two Programmes: i) 02.03.2016 ii) 22.03.2016
Number of hours spent by Independent Directors in such programmes (during the year and on cumulative basis till date)	Approx. 4 Hours
Purpose of Programme	1) Industry Overview and Business Model of the company 2) Business overview and an outline of Corporate Plan and Annual targets 3) Overview of Sales & Marketing 4) Introduction to Product profile 5) Operations overview 6) Financial Performance and budget & control processes 7) Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.

DISCLOSURE UNDER REGULATION 25 AND 46 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED (“THE COMPANY”) DURING FY 2016-17:

The Company has an orientation process/familiarization programme for its independent directors with emphasis on:

- Roles, Rights and Responsibilities - Board dynamics & functions
- Strategy, Operations and functions of the Company

As a process when a new independent director is appointed, a familiarization programme is conducted by the senior management team and also whenever a new member is appointed to a Board Committee, information relevant to the functioning of the Committee and the role and responsibility of Committee members is informed.

The Independent Directors have attended such orientation process/familiarization programme. The Board and Committee meetings of the Company are held at least on a quarterly basis and members of the Board meet key functional/business heads separately to get themselves more familiarized with the business/operations and challenges faced by the industry on an ongoing basis.

Details of Familiarization Programmes imparted to Independent Directors Number of programmes attended by Independent Directors (during the year and on a cumulative basis till date)	One Programme during FY 2016-17: i) 08.03.2017 Two Programmes during FY 2015-16: i) 02.03.2016 ii) 22.03.2016
Number of hours spent by Independent Directors in such programmes (during the year and on cumulative basis till date)	➤ Approx. 2 Hours during FY 2016-17 ➤ Approx. 6 Hours on cumulative basis
Purpose of Programme	1) Industry Overview and Business Model of the company 2) Business overview and an outline of Corporate Plan and Annual targets 3) Overview of Sales & Marketing 4) Introduction to Product profile 5) Operations overview 6) Financial Performance and budget & control processes Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.

DISCLOSURE UNDER REGULATION 25 AND 46 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED (“THE COMPANY”) DURING FY 2017-18:

The Company has an orientation process/familiarization programme for its independent directors with emphasis on:

- Roles, Rights and Responsibilities - Board dynamics & functions
- Strategy, Operations and functions of the Company

As a process when a new independent director is appointed, a familiarization programme is conducted by the senior management team and also whenever a new member is appointed to a Board Committee, information relevant to the functioning of the Committee and the role and responsibility of Committee members is informed.

The Independent Directors have attended such orientation process/familiarization programme. The Board and Committee meetings of the Company are held at least on a quarterly basis and members of the Board meet key functional/business heads separately to get themselves more familiarized with the business/operations and challenges faced by the industry on an ongoing basis.

<p>Details of Familiarization Programmes imparted to Independent Directors Number of programmes attended by Independent Directors (during the year and on a cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ One Programme during FY 2017-18: <ul style="list-style-type: none"> i) 24.04.2017 ii) 19.03.2018 ➤ One Programme during FY 2016-17: <ul style="list-style-type: none"> i) 08.03.2017 ➤ Two Programmes during FY 2015-16: <ul style="list-style-type: none"> i) 02.03.2016 ii) 22.03.2016
<p>Number of hours spent by Independent Directors in such programmes (during the year and on cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ Approx. 2 Hours during FY 2017-18 ➤ Approx. 8 Hours on cumulative basis
<p>Purpose of Programme</p>	<ol style="list-style-type: none"> 1) Industry Overview and Business Model of the company 2) Business overview and an outline of Corporate Plan and Annual targets 3) Overview of Sales & Marketing 4) Introduction to Product profile 5) Operations overview 6) Financial Performance and budget & control processes 7) Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.

DISCLOSURE UNDER REGULATION 25 AND 46 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED (“THE COMPANY”) DURING FY 2018-19:

The Company has an orientation process/familiarization programme for its independent directors with emphasis on:

- Roles, Rights and Responsibilities - Board dynamics & functions
- Strategy, Operations and functions of the Company

As a process when a new independent director is appointed, a familiarization programme is conducted by the senior management team and also whenever a new member is appointed to a Board Committee, information relevant to the functioning of the Committee and the role and responsibility of Committee members is informed.

The Independent Directors have attended such orientation process/familiarization programme. The Board and Committee meetings of the Company are held at least on a quarterly basis and members of the Board meet key functional/business heads separately to get themselves more familiarized with the business/operations and challenges faced by the industry on an ongoing basis.

<p>Details of Familiarization Programmes imparted to Independent Directors Number of programmes attended by Independent Directors (during the year and on a cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ One Programme during FY 2018-19: i) 08.03.2019 ➤ One Programme during FY 2017-18: i) 24.04.2017 ii) 19.03.2018 ➤ One Programme during FY 2016-17: i) 08.03.2017 ➤ Two Programmes during FY 2015-16: i) 02.03.2016 ii) 22.03.2016
<p>Number of hours spent by Independent Directors in such programmes (during the year and on cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ Approx. 1 Hour during FY 2018-19 ➤ Approx. 9 Hours on cumulative basis
<p>Purpose of Programme</p>	<ol style="list-style-type: none"> 1) Industry Overview and Business Model of the company 2) Business overview and an outline of Corporate Plan and Annual targets 3) Overview of Sales & Marketing 4) Introduction to Product profile 5) Operations overview 6) Financial Performance and budget & control processes 7) Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.

DISCLOSURE UNDER REGULATION 25 AND 46 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED (“THE COMPANY”) DURING FY 2019-20:

The Company has an orientation process/familiarization programme for its independent directors with emphasis on:

- Roles, Rights and Responsibilities - Board dynamics & functions
- Strategy, Operations and functions of the Company

As a process when a new independent director is appointed, a familiarization programme is conducted by the senior management team and also whenever a new member is appointed to a Board Committee, information relevant to the functioning of the Committee and the role and responsibility of Committee members is informed.

The Independent Directors have attended such orientation process/familiarization programme. The Board and Committee meetings of the Company are held at least on a quarterly basis and members of the Board meet key functional/business heads separately to get themselves more familiarized with the business/operations and challenges faced by the industry on an ongoing basis.

Details of Familiarization Programmes imparted to Independent Directors Number of programmes attended by Independent Directors (during the year and on a cumulative basis till date)	<ul style="list-style-type: none"> ➤ One Programme during FY 2019-20: i) 13.02.2020 ➤ One Programme during FY 2018-19: i) 08.03.2019 ➤ One Programme during FY 2017-18: i) 24.04.2017 ii) 19.03.2018 ➤ One Programme during FY 2016-17: i) 08.03.2017 ➤ Two Programmes during FY 2015-16: i) 02.03.2016 ii) 22.03.2016
Number of hours spent by Independent Directors in such programmes (during the year and on cumulative basis till date)	<ul style="list-style-type: none"> ➤ Approx. 1 Hour during FY 2019-20 ➤ Approx. 10 Hours on cumulative basis
Purpose of Programme	<ol style="list-style-type: none"> 1) Industry Overview and Business Model of the company 2) Business overview and an outline of Corporate Plan and Annual targets 3) Overview of Sales & Marketing 4) Introduction to Product profile

	<ul style="list-style-type: none">5) Operations overview6) Financial Performance and budget & control processes7) Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.
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DISCLOSURE UNDER REGULATION 25 AND 46 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED ("THE COMPANY") DURING FY 2020-21:

The Company has an orientation process/familiarization programme for its independent directors with emphasis on:

- Roles, Rights and Responsibilities - Board dynamics & functions
- Strategy, Operations and functions of the Company

As a process when a new independent director is appointed, a familiarization programme is conducted by the senior management team and also whenever a new member is appointed to a Board Committee, information relevant to the functioning of the Committee and the role and responsibility of Committee members is informed.

The Independent Directors have attended such orientation process/familiarization programme. The Board and Committee meetings of the Company are held at least on a quarterly basis and members of the Board meet key functional/business heads separately to get themselves more familiarized with the business/operations and challenges faced by the industry on an ongoing basis.

<p>Details of Familiarization Programmes imparted to Independent Directors Number of programmes attended by Independent Directors (during the year and on a cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ One Programme during FY 2020-21: i) 12.02.2021 ➤ One Programme during FY 2019-20: i) 13.02.2020 ➤ One Programme during FY 2018-19: i) 08.03.2019 ➤ One Programme during FY 2017-18: i) 24.04.2017 ii) 19.03.2018 ➤ One Programme during FY 2016-17: i) 08.03.2017 ➤ Two Programmes during FY 2015-16: i) 02.03.2016 ii) 22.03.2016
<p>Number of hours spent by Independent Directors in such programmes (during the year and on cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ Approx. 2 Hour during FY 2020-21 ➤ Approx. 12 Hours on cumulative basis

Purpose of Programme	<ol style="list-style-type: none"> 1) Industry Overview and Business Model of the company 2) Business overview and an outline of Corporate Plan and Annual targets 3) Overview of Sales & Marketing 4) Introduction to Product profile 5) Operations overview 6) Financial Performance and budget & control processes <p>Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.</p>
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DISCLOSURE UNDER REGULATION 25 AND 46 OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

DETAILS OF FAMILIARIZATION PROGRAMMES IMPARTED TO INDEPENDENT DIRECTORS OF PENINSULA LAND LIMITED (“THE COMPANY”) DURING FY 2021-22:

The Company has an orientation process/familiarization programme for its independent directors with emphasis on:

- Roles, Rights and Responsibilities - Board dynamics & functions
- Strategy, Operations and functions of the Company

As a process when a new independent director is appointed, a familiarization programme is conducted by the senior management team and also whenever a new member is appointed to a Board Committee, information relevant to the functioning of the Committee and the role and responsibility of Committee members is informed.

The Independent Directors have attended such orientation process/familiarization programme. The Board and Committee meetings of the Company are held at least on a quarterly basis and members of the Board meet key functional/business heads separately to get themselves more familiarized with the business/operations and challenges faced by the industry on an ongoing basis.

<p>Details of Familiarization Programmes imparted to Independent Directors Number of programmes attended by Independent Directors (during the year and on a cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ One Programme during FY 2021-22: i) 07.02.2022 ➤ One Programme during FY 2020-21: i) 12.02.2021 ➤ One Programme during FY 2019-20: i) 13.02.2020 ➤ One Programme during FY 2018-19: i) 08.03.2019 ➤ One Programme during FY 2017-18: i) 24.04.2017 ii) 19.03.2018 ➤ One Programme during FY 2016-17: i) 08.03.2017 ➤ Two Programmes during FY 2015-16: i) 02.03.2016 ii) 22.03.2016
<p>Number of hours spent by Independent Directors in such programmes (during the year and on cumulative basis till date)</p>	<ul style="list-style-type: none"> ➤ Approx. 1 Hour during FY 2021-22 ➤ Approx. 13 Hours on cumulative basis

Purpose of Programme	<ul style="list-style-type: none"> 7) Industry Overview and Business Model of the company 8) Business overview and an outline of Corporate Plan and Annual targets 9) Overview of Sales & Marketing 10) Introduction to Product profile 11) Operations overview 12) Financial Performance and budget & control processes <p>Familiarization on Statutory compliances as a Board Member including their Roles, Rights and Responsibilities.</p>
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